

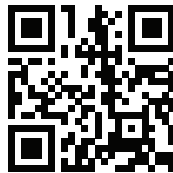
Areas of expertise:

1 Digital Transformation in **Procurement**

2 **OpenProcurement** and auctions software

3 Public Procurement and **OCDS**

Quintagroup works on improving and maintaining existing projects such as



<http://quintagroup.com/cms/cases>



## Digital Transformation in Procurement

OpenProcurement was initially developed for ProZorro, a procurement system, implemented to support public procurement in Ukraine. Later OpenProcurement open source software has been used by other state and commercial projects, since it is flexible enough to handle all shapes and sizes of government and private sector procurements.



Public Procurement in Moldova



Private procuring service for big companies



Public Procurement in Ukraine



Non-Performing Loans Sales

# OpenProcurement and Auctions Software

OpenProcurement is a “hybrid model” public e-procurement system with **multiple platforms** that can access all the information, synchronized across them.

**Coopetition approach** introduces **cooperation** among marketplaces, following the same standards to access a whole new market, and **competition**, encouraging marketplaces to improve their services.

## “Golden triangle of partnership”

is one of the key principles of the system, where all actors of the procurement process play their own roles:

- **Government** sets general rules and protect information;
- **Private sector** provides services to contracting authorities and suppliers;
- **Civil society** monitors the procurement procedures correspondence to the rules and laws.

## e-Auction module

is one of the OpenProcurement toolkit components, designed to hold four types of auctions:

- **English auction;**
- **Multivariable auction;**
- **Reverse auction;**
- **Combined auction.**

## Projects

OpenProcurement has been implemented in **e-procurement** projects, such as:

**ProZorro, ProZorro.sale, MTender** and **RIALTO**.

## Non-performing Loans Sales

is a fundamental idea of **ProZorro.sale** that organizes sale of the property (assets), belonging to insolvent or liquidated banks.

# Public Procurement and OCDS

**OCDS-based ProZorro is a successful example of e-Procurement system.**

**It provides the following benefits:**

- Procurement / sale / purchasing processes are automated and scaled.
- Procurement / purchasing business process is defined and enforced.
- Input data, procedures and organization are standardized, which gives an opportunity to track, search and build analytics.
- Diversity of procedures and approaches (multiple lots, non-price criteria, complaint resolution, etc.)
- Reliable procedures supported by automated test stand.
- Full audit and events tracking is provided for system owner.

**OpenProcurement software** can be used for development of custom commercial solutions. Parts of the OpenProcurement toolkit (e.g. Central database or Auction module) can be used together or separately for commercial or government projects to provide better transparency, quality and get needed analytics in the future.

